



# Parent Annual Fund Volunteer Calendar

# Calendar

## October

19 Parent Annual Fund Kickoff

19-20 Parents Weekend

## November - *Parent Volunteer Training and Outreach begins!*

14 Parent Volunteer training (conference call)

15-28 Parent Volunteer introductions to assigned prospects and first solicitation follow-up—email, phone call, or handwritten note  
*(samples on pg. 9-11)*

27 Giving Tuesday

## December

31 End of Calendar Year

## February - *Philanthropy Day outreach*

28 Mark your calendars to help Loomis during this special day of giving

## April

9-20 Spring volunteer outreach

## May

26 Commencement

## June

5 Last Day of Classes/Parent Annual Fund close!

30 Annual Fund close!